

# **2015 Performance Report**

# 2015



## **Small Business Incubator**



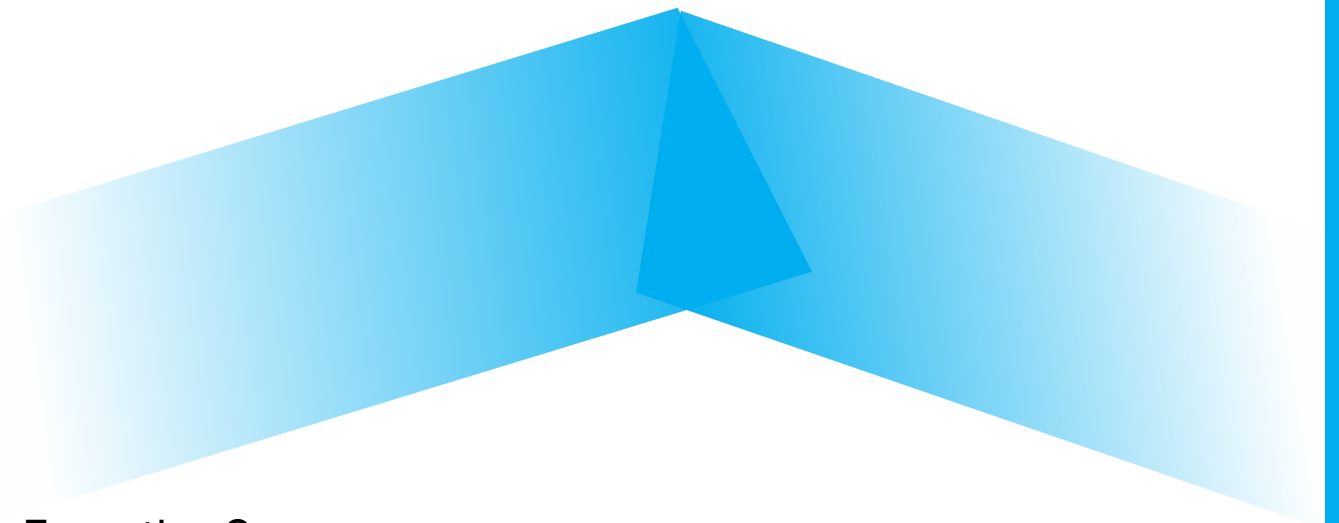
Missouri Department of Economic Development

## Table of Contents

EXECUTIVE SUMMARY .....	3
GEOGRAPHICAL DISTRIBUTION .....	6
MISSOURI CERTIFIED INCUBATORS CONTACT INFORMATION LIST .....	7-8
MISSOURI INACTIVE INCUBATORS INFORMATION LIST.....	9
EXHIBIT 1 - Performance Statistics - FY 2015 .....	10
EXHIBIT 2 - Annual Tax Credits Authorized per Incubator in Calendar Years .....	11
EXHIBIT 3 - Inactive Incubators - Annual Tax Credits Authorized in Calendar Years .....	11
EXHIBIT 4 - Annual Tax Credits Issued per Incubator in Calendar Years .....	12
EXHIBIT 5 - Inactive Incubators - Annual Tax Credits Issued in Calendar Years.....	12

# 2015

## Small Business Incubator



### Executive Summary

#### STATUTORY AUTHORITY

620.495, RSMo, as amended

#### PURPOSE

The purpose of this program is to generate private funds to be used to establish a “protective business environment” (incubator) in which a number of small businesses can collectively operate, fostering growth and development during a business start-up period.

#### PROGRAM DESCRIPTION

An incubator is a building, which can be divided into smaller units of space to be leased by small businesses.

An incubator is also a program without infrastructure in which participants avail themselves of business development services to assist in the growth of their start-up businesses.

In addition to the space, incubators provide business development services for use by the tenants and participants. These services shall include, but are not limited to, financial consulting assistance, management and marketing assistance, business education, and physical services such as personal computers, copier, facsimile, conference rooms, labs, etc. Because of the shared services and efficient use of the available space, costs are usually much less than for a small business operating independently.

The incubator is not intended to be a permanent home for the new firm. After a period determined by the incubator’s policy, a tenant will move from the incubator, thereby making room available in the incubator for a new start-up firm.

The Missouri Department of Economic Development approves (certifies) or denies proposals for small business incubators based on the ability of the incubator to meet statutory requirements of the program; the economic impact of the incubator on the community, conformance with area-wide and local economic development plans; and location of the incubator, in order to encourage geographic distribution of incubators across the state. Certified incubators may receive contributions from taxpayers. The taxpayers in turn may receive tax credits in the amount of 50% of the contributions. The tax credits can be carried forward for five years and also be sold or transferred. The overall maximum amount of tax credits that can be authorized in any one calendar year is \$500,000.

ECONOMIC IMPACT

Tax credits issued through the Small Business Incubator Program from the program’s inception through November 30, 2015, total approximately \$3.3 million, which attracted contributions totaling approximately\$6.6 million.

PROGRAM STATISTICS

Most tenants are originally from Missouri. These tenants chose the Small Business Incubators due to their unique locations and affiliations with major research institutions, hospitals and universities located in the state. Most graduates decided to stay in Missouri because of the founders’ and workforce’s residency. However, the graduates that relocated to other states identified the reasons for such decision as inability to raise additional funding or acquisition by another company. The information regarding the number of jobs, payroll and investment of graduate companies is not complete because most incubators do not track such data and thus are unable to provide it. Eleven out of the thirteen active incubators reported.

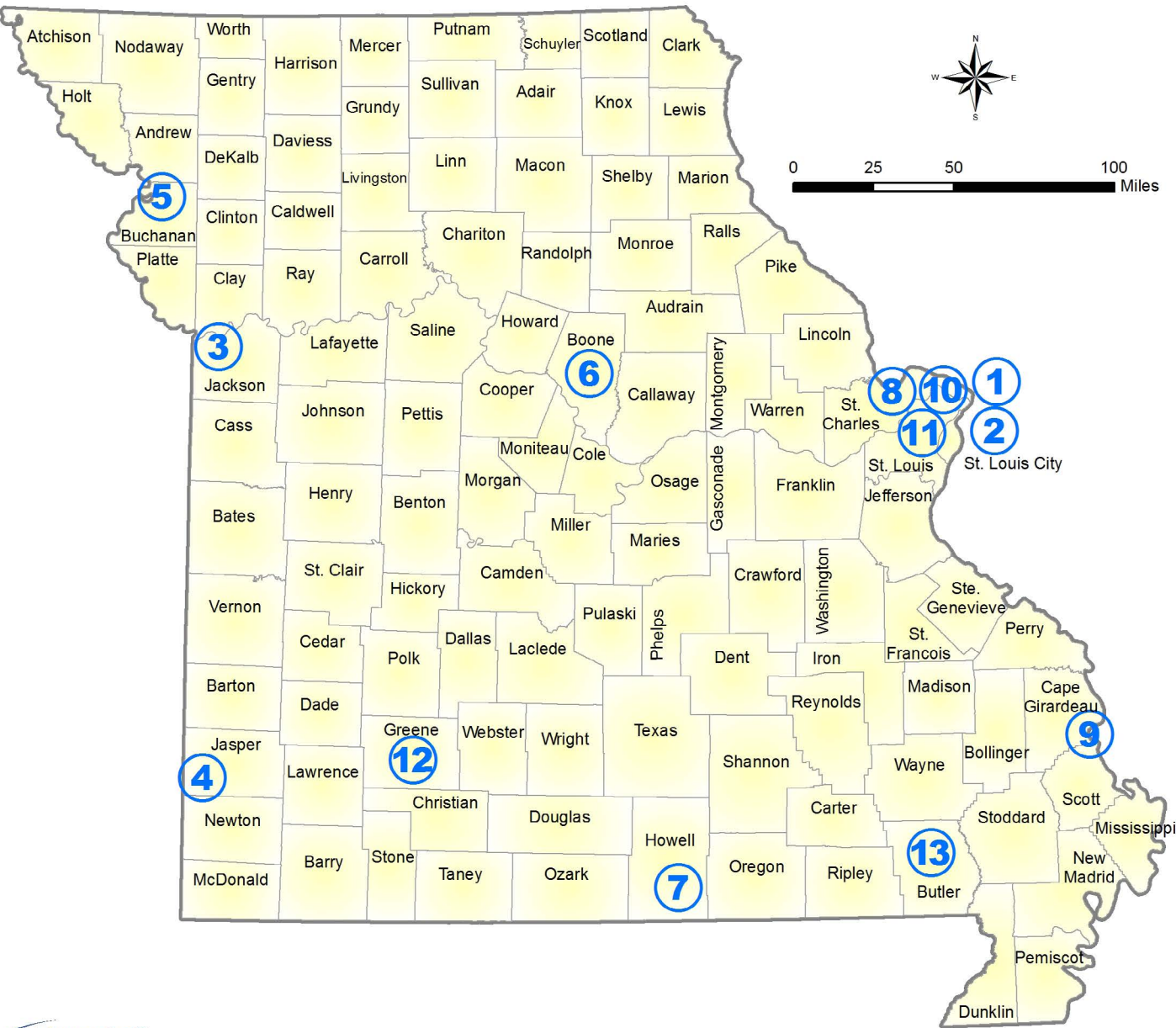
Annually a Budget of Revenues and Expenditures application is submitted by each Small Business Incubator desiring to request Tax credits for the upcoming year. This report is due by the end of January, and the tax credits are then awarded based on the request of Capital Expenditures and Non- Operating Expenditures listed in this report. The following is a listing of the Incubators that were awarded tax credits, listed by year of approval.

Table 1 Performance Statistics – through 6/30/2015  
(See Exhibit 1 for detail by incubator)

Data Description	Total for all Incubators
# Incubators Created	21
#Incubators Inactive/Closed	8
#Incubators Active	13
#Incubators Under construction	0
Average occupancy rate 2015	84%
Focus	Bio-Med., R&D, Mfg, IT Plant & Life Sci- ence, Business Development Services, Product Development Mixed
State origin current/previous tenants	MO, NY, VA/CA, PA/NJ/FL, IL
# Tenants	164
# Tenants/Incubator jobs	1,050full time/83 part time
\$ Tenants/Incubator payroll	\$25,056,672
\$ Tenants/incubator spending	N/A
Tenants average length in years	3.77 years
# Failed	65
Failed average length in years	1.30years
# Missouri graduates	241
# Missouri graduates jobs	1,537
# Missouri graduates still in business	6
Missouri graduates average length in years	2.88 years
\$ Missouri graduates payroll	\$1,650,000
\$ Missouri graduates spending	N/A
# Other graduates	14
Other graduates average length in years	3.10 years
States moved to	CA, CO, NJ, IL, KY, SC, TX, WA, WI, NY, NC, FL



Missouri Certified Active Incubators



Missouri Certified Incubators Contact Information  
Active Incubators List

- 1. BEGIN New Venture Center**  
Sponsor: St. Patrick's Center  
Certified in 2010  
Contact person: Jan DeYoung  
800 N. Tucker Blvd  
St. Louis, MO 63101  
Phone: (314) 802-0995 Fax: (314)  
E-mail: jdeyound@stpatrickcenter.org  
Website: www.stpatrickcenter.org/programs/employment-training/bnvc/

**2. Center for Emerging Technologies (CET)**  
Sponsor: Center for Emerging Technologies  
Certified in 1983  
Contact person: Heather Beaven  
4041 Forest Park Avenue  
St. Louis, MO 63108-3213  
Phone: (314) 615-6915 Fax: (314) 615-6901  
E-mail: hbeaven@emergingtech.org  
Website: www.emergingtech.org

**3. Independence Regional Ennovation Center**  
Sponsor: Independence Council for Economic Development  
Certified in 2010  
Contact person: Lee Langerock  
201 N. Forest Ave #130  
Independence, MO 64050-3436  
Phone: (816) 463-3515  
E-mail: Lee@inedc.biz  
Website: http://www.ennovationcenter.com/

**4. Joseph Newman Business and Technology Innovation Center (JNBTC)**  
Sponsor: Joplin Area Chamber of Commerce Foundation  
Certified in 2004  
Contact person: Steve Russell, Cindy Weiss  
320 E. 4th  
St. Joplin, MO 64801  
Phone: (417) 624-4150 Fax: (417) 624-4303  
E-mail: steve@joplincc.com Website: www.newmaninnovationcenter.com

**5. Kit Bond Science and Technology Incubator**  
Sponsor: Missouri Western State University  
Certified in 2010  
Contact person: Sara Hagan, Manager  
4221 Mitchell Avenue  
St. Joseph, MO 64507-2266  
Phone: (816) 749-4012 Fax: (816) 749-4011  
E-mail: Sara.hagen@iials.com  
Website: www.missouriwestern.edu/lifesciences

**6. Life Sciences Business Incubation Center (LSBIC)**  
Sponsor : Missouri Innovation Center  
Certified in 2004  
Contact person: Quinten Messbarger ; Bill Turpin  
1601 S. Providence Rd  
Columbia, MO 65211-3460  
Phone: (573)884-0492 Fax:(573)884-3600  
E-mail:messbargerq@missouri.edu  
Website: www.muincubator.com

**7. Ozarks Small Business Incubator**  
Sponsor: Downtown West Plains, Inc.  
Certified in 2010  
Contact person: Heather Fisher  
408Washington Ave.  
P.O. Box 1194  
West Plains, MO 65775  
Phone: (417) 256-9724 Fax: (417)255-8799  
E-mail:heatherfisher@ozsbi.com  
Website: www.ozsbi.com
- 8. Small Business Synergy Center (SBSC)**  
Certified in1992  
Sponsor: Small Business Synergy Center  
Contact person: Craig Frahm  
5988 Mid Rivers Mall Drive  
St. Charles, MO 63304  
Phone: (636) 441-6880  
E-mail: cfracm@edcsc.com  
Website: www.stcc-edc.com

**9. Southeast Missouri Innovation Center (SMIC)**  
Sponsor: Missouri Research Corporation  
Certified in 2005  
Contact: Brian Tapp 920 Broadway  
Cape Girardeau, MO 63701  
Phone: (573) 651-2304 Fax: (573) 986-6885  
E-mail:btapp@semo.edu  
Website: www.semo.edu/cie/

**10. St. Louis Enterprise Center-Wellston**  
Sponsor: St. Louis County Economic Council  
Certified in 1990  
6439 Plymouth Ave.  
Wellston, MO 63133  
Phone: (314) 615-0118 Fax: (314) 615-7666  
Contact: Tracy Jackson  
E-mail: tjackson@stlpartnership.com  
Website: www.slcec.com

**11. Direct Impact Business Education Center**  
Sponsor: Direct Impact Business Center  
Certified in 2012  
Contact Person: Tracey Jeffries  
3221 McKelvey Rd.  
Bridgeton, MO 63074  
Phone: (314) 718-4074  
tjeffries@directimpact  
jeffries42000@yahoo.com  
E-mail: info@directimpactstl.org

**12. The eFactory**  
Sponsor: Missouri State University  
Certified in 2013  
405 N. Jefferson Ave  
Springfield, MO 65806-1110  
Phone: (417) 836-3020 Fax: (417) 837-2614  
Contact: Allen KunkelE-mail: AllenKunkel@missouristate.edu

**13. Ozark Foothills Development Association (OZARK)**  
Sponsor: Ozark Foothills Regional Planning Commission  
Certified in 1990  
Contact person: Felicity Ray  
3019 Fair Street  
Poplar Bluff, MO 63901  
Phone: (573) 785-6402 Fax: (573) 686-5467  
E-mail: felicity@ofrpc.org  
Website: www.ofrpc.com/incubator.html

Missouri Certified Incubators Contact Information  
Inactive with the Incubator Program

Missouri Innovation Center (MIC)

Sponsor: Missouri Innovation Center  
Certified in 1995  
Contact: Kim March  
410 S. 6th St., 214 Engineering Bldg. North  
Columbia, MO 65201  
Phone: (573) 884-0496  
Fax: (573) 884-3600  
E-mail: marchk@missouri.edu  
Website:  
\*Incubator is now Life Sciences Business Incubation Center  
\* MIC is still active as an Innovation center.

Missouri IncuTech Foundation (MITF)

(DBA Missouri Enterprise Business Assistance Center)  
Sponsor: Missouri Enterprise  
Certified in 1991  
Contact Person: Rick Prugh  
800 University Drive  
Rolla, MO 65401-2157  
Phone: (573) 341-0117  
Fax: (573) 341-0135  
E-mail: rprugh@missourienterprise.org  
Website: www.missourienterprise.org  
Incubator decertified August 2007  
Incubator is still active

Nidus Center for Scientific Enterprise (NIDUS)

Sponsor: Monsanto Corporation  
Certified in 2003  
Contact person: Susan Pais  
893 North Warson Road  
St. Louis, MO 63141  
Phone: (314) 812-8001  
Fax: (314) 812-8080  
E-mail: susan.e.pais@niduscenter.com  
Website: www.niduscenter.com

Black Economic Union/Economic Growth Group (BEU)

Sponsor: Black Economic Union/Economic Growth Group  
Certified in 1997  
Contact person: Chester Thompson  
1601 E. 18th  
Kansas City, MO 64108  
Phone: (816) 474-1080  
Fax: (816) 474-5805  
E-mail: chestert@beukc.org  
Website: www.beukc.org  
Incubator no longer active

Technology Entrepreneur Center (TEC)

Sponsor: Technology Entrepreneur Center  
Certified in 2003  
Contact person: Willem Bakker  
210 N. Tucker, Suite 600  
St. Louis, MO 63101  
Phone: (314) 436-3500  
Fax: (314) 333-0409  
E-mail: fchmelir@tecstl.org  
Website: www.tecstl.org

Thomas Hill Enterprise Center (THEC)

Certified in 1997  
Sponsor: Thomas Hill Enterprise Center  
Macon, MO

Avvio Center

Certified in 2008  
1600 Swift  
North Kansas City, MO 64116  
Contact Person: Joe Mullins  
Phone: (816)210-5305  
Fax:  
E-mail: Joe@startpath.org  
Website: under construction

Arts Incubator – Kansas City

Sponsor: Arts Incubator – Kansas City  
Certified in 2010  
Contact person: Jeff Becker  
115 W. 18th Street  
Kansas City, MO 64108-1220  
Phone: (816) 421-2292  
Fax: (816) 421-2293  
E-mail: jbeckers@artsincubatorkc.org  
Website: www.artsincubatorkc.org

Small Business Incubator

Exhibit 1 Performance Statistics - FY 2015

Incubators	Data Description		Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Independence Regional Innovation Center	Joseph Newman Business and Technology Innovation Center (JNBTC)	Kit Bond Incubator	Life Sciences Business Incubator Center (LSBIC)	Ozark Foothills Development Association	Ozark's Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center (SMIC)	St. Louis Enterprise Center (SILEC) (Wellston)	The eFactory	Averages	TOTAL
	Year Certified															
	2010	1983		2012	2010	2004	2010	2004	1990	2010	1992	2005	1990	2013		
		87%	92%	43%	N/A		84%	75%	100%	73%	95%	90%	N/A	100%	84%	
	Mixed-use/ Kitchen	Bio-Med; IT		Business Develop	N/A	IT, Bio-Tech, Mixed use	Animal Health/Life Sciences	R & D	Mfg./Assembly, Distribution/Wholesale	Bus.Dev Svc.	Mixed	Mfg, R&D, Tech	N/A	Mixed		
	12 Offices/1 Kitchen	85		16	N/A	13	6	39	6	15	74	8	N/A	32		
# Tenants	9	32		7	N/A	15	3	24	6	11	32	6	N/A	19		164
# Tenants/Incubator Jobs FT	N/A	250		32	N/A	117	47	62	N/A	79	321	40	N/A	102		1050
# Tenants/Incubator Jobs PT	N/A	49		N/A	N/A	0	N/A	N/A	N/A	34	0	N/A	N/A	0		83
\$ Tenants/Incubator Payroll	N/A	\$ 12,116,108		\$ 677,600	N/A	\$ 3,000,000	N/A	\$ 3,155,000	N/A	\$ 2,537,964	N/A	N/A	N/A	\$ 3,570,000		\$25,056,672.00
\$ Tenants/Incubator Spending	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		0
Tenants Ave. Length, yrs.	N/A	4.5		1	N/A	5	6	3	5	1.5	6	N/A	N/A	\$ 2	3.77	
# Failed	N/A	3		1	N/A	N/A	N/A	5	7	1	42	6	N/A	0		65
Failed Ave.Length, yrs.	N/A	2		N/A	N/A	N/A	N/A	1.5	1	1	1	N/A	N/A	\$ -	1.30	
# MO Grads	10	4		0	N/A	35	2	6	N/A	6	175	\$ 3	N/A	0		241
# MO Grad Jobs	N/A	N/A		N/A	N/A		130	4	26	N/A	9	\$ 5	N/A	0		1537
# MO Grads still in Business	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	6	N/A	N/A	N/A	0		6
MO Grads Ave. Length, yrs.	N/A	N/A		N/A	N/A	N/A	2.5	2.5	N/A	1	24	6	N/A	\$ -	2.88	
\$ MO Grad Payroll	N/A	N/A		N/A	N/A	N/A	N/A	\$ 1,650,000	N/A	N/A	N/A	N/A	N/A	\$ -		\$1,650,000.00
\$ MO Grad Spending	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ -		0
# Other Grads	N/A	10		N/A	N/A	N/A	N/A	4	N/A	N/A	N/A	N/A	N/A	\$ -		14
Other Grads Ave. Length, yrs.	N/A	4.7		N/A	N/A	N/A	N/A	1.5	N/A	N/A	N/A	N/A	N/A	\$ -	3.10	

Exhibit 2 "Annual Tax Credits Authorized per Incubator in Calendar Years"

Incubators		BEGIN	Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Independence Regional Ennovation Center	Joseph Newman Business and Technology Innovation	Kit Bond Incubator	Life Sciences Business Incubator Center	Ozark Foothills Development Association	Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center	St. Louis Enterprise Center (SLEC)	The eFactory	TOTAL
Years		2010	1998	2012	2010	2004	2010	2004	1990	2010	1992	2005	1990	2013	
Year Certified															
Calendar Year 1990									\$ 2,500.00						\$ 2,500.00
Calendar Year 1991															\$ -
Calendar Year 1992															\$ -
Calendar Year 1993											\$ 207,875.00		\$ 312,500.00		\$ 520,375.00
Calendar Year 1994															\$ -
Calendar Year 1995															\$ -
Calendar Year 1996															\$ -
Calendar Year 1997															\$ -
Calendar Year 1998															\$ -
Calendar Year 1999			\$ 100,000.00												\$ 100,000.00
Calendar Year 2000			\$ 100,000.00												\$ 100,000.00
Calendar Year 2001			\$ 150,000.00												\$ 150,000.00
Calendar Year 2002			\$ 81,351.77										\$ 50,000.00		\$ 131,351.77
Calendar Year 2003			\$ 172,500.00												\$ 172,500.00
Calendar Year 2004			\$ 125,000.00			\$ 100,000.00		\$ 175,000.00							\$ 400,000.00
Calendar Year 2005			\$ 77,000.00			\$ 71,408.00		\$ 121,421.00				\$ 121,500.00			\$ 397,329.00
Calendar Year 2006			\$ 13,950.00			\$ 47,353.70		\$ 253,500.00		\$ 13,200.00		\$ 16,750.00			\$ 344,753.70
Calendar Year 2007			\$ 100,000.00			\$ 29,956.00		\$ 55,000.00				\$ 19,704.00			\$ 204,660.00
Calendar Year 2008			\$ 85,350.00			\$ 64,650.00		\$ 100,000.00							\$ 250,000.00
Calendar Year 2008			\$ 125,000.00												\$ 125,000.00
2nd Round 2008			\$ 255,000.00			\$ 22,574.00		\$ 75,000.00							\$ 352,574.00
Calendar Year 2009			\$ 87,500.00			\$ 47,500.00	\$ 87,500.00	\$ 57,500.00		\$ 40,000.00					\$ 380,000.00
Calendar Year 2010		\$ 60,000.00	\$ 255,000.00			\$ 20,000.00	\$ 87,500.00	\$ 93,365.00		\$ 60,000.00					\$ 282,000.00
Calendar Year 2011		\$ 17,500.00	\$ 91,135.00			\$ 38,000.00		\$ 100,000.00		\$ 70,000.00					\$ 360,872.00
Calendar Year 2012			\$ 42,500.00	\$ 42,500.00		\$ 26,554.00		\$ 122,148.00		\$ 34,520.00				\$ 155,330.00	\$ 500,000.00
Calendar Year 2013			\$ 106,216.00	\$ 55,232.00		\$ 38,233.00		\$ 78,466.00		\$ 15,984.00				\$ 95,170.00	\$ 500,000.00
Calendar Year 2014			\$ 71,515.00	\$ 71,114.00	\$ 16,879.00	\$ 38,233.00		\$ 95,385.00	\$ 114,699.00	\$ 52,000.00				\$ 71,750.00	\$ 500,000.00
Calendar Year 2015			\$ 91,539.00	\$ 20,316.00		\$ 31,795.00	\$ 79,819.00	\$ 95,385.00	\$ 57,386.00	\$ 52,000.00	\$ 221,075.00	\$ 157,954.00	\$ 362,500.00	\$ 280,440.00	\$ 5,767,915.47
TOTAL		\$ 77,500.00	\$1,851,889.77	\$ 168,846.00	\$ 16,879.00	\$ 506,228.70	\$ 87,500.00	\$1,229,400.00	\$ 119,189.00	\$ 220,504.00	\$ 221,075.00	\$ 157,954.00	\$ 362,500.00	\$ 280,440.00	\$ 5,767,915.47

Exhibit 3"Annual Tax Credits Authorized per Incubator in Calendar Years"

Incubators		Arts Incubator	Avvio Center	Black Economic Union (BEU)	Eastern Jackson County Business Incubator (EJCBI)	Missouri Innovation Center (MIC)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)	TOTAL
Years	Year Certified	2010	2008	1997		1995	1991	2003	2003	1997	
	Calendar Year 1990									1997	\$ -
	Calendar Year 1991										\$ -
	Calendar Year 1992						\$ 319,858.24				\$ 319,858.24
	Calendar Year 1993										\$ -
	Calendar Year 1994										\$ -
	Calendar Year 1995					\$ 17,899.00					\$ 17,899.00
	Calendar Year 1996										\$ -
	Calendar Year 1997			\$ 87,500.00							\$ 87,500.00
	Calendar Year 1998					\$ 17,101.00				\$ 101,950.00	\$ 119,051.00
	Calendar Year 1999										\$ -
	Calendar Year 2000										\$ -
	Calendar Year 2001										\$ -
	Calendar Year 2002										\$ -
	Calendar Year 2003							\$ 36,512.00	\$ 100,000.00		\$ 136,512.00
	Calendar Year 2004								\$ 100,000.00		\$ 100,000.00
	Calendar Year 2005								\$ 108,671.00		\$ 108,671.00
	Calendar Year 2006								\$ 110,850.00		\$ 110,850.00
	Calendar Year 2007								\$ 175,000.00		\$ 175,000.00
	Calendar Year 2008		\$ 150,000.00						\$ 100,000.00		\$ 250,000.00
	2nd Round 2008		\$ (150,000.00)						\$ (100,000.00)		\$ (250,000.00)
	Calendar Year 2009										\$ -
	Calendar Year 2010	\$ 60,000.00									\$ 60,000.00
	Calendar Year 2011	\$ 200,000.00									\$ 200,000.00
	Adjustment	\$ (200,000.00)									\$ (200,000.00)
	Calendar Year 2012										\$ -
	Calendar Year 2013										\$ -
	Calendar Year 2014										\$ -
	Calendar Year 2015										\$ -
	TOTAL	\$ 60,000.00	\$ -	\$ 87,500.00	\$ -	\$ 35,000.00	\$ 319,858.24	\$ 36,512.00	\$ 594,521.00	\$ 101,950.00	\$ 1,235,341.24

Exhibit 4 "Annual Tax Credits Issued per Incubator in Calendar Years"

Incubators		BEGIN	Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Independence Regional Ennovation Center	Joseph Newman Business and Technology Innovation	Kit Bond	Life Sciences Business Incubator Center (LSBIC)	Ozark Foothills Development Association (OZARK)	Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center	St. Louis Enterprise Center (SLEEC)	Wellston	The eFactory	TOTAL
Years*		2010	1998	2012	2010	2004	2010	2004	2010	2010	1992	2005	1990		2013	
Year Certified																
Calendar Year 1990																\$ -
Calendar Year 1991																\$ -
Calendar Year 1992																\$ -
Calendar Year 1993																\$ -
Calendar Year 1994																\$ -
Calendar Year 1995																\$ -
Calendar Year 1996																\$ -
Calendar Year 1997																\$ -
Calendar Year 1998											\$ 2,500.00					\$ -
Calendar Year 1999																\$ -
Calendar Year 2000			\$ 65,557.77													\$ -
Calendar Year 2001			\$ 65,144.57								\$ 12,500.00					\$ 65,557.77
Calendar Year 2002			\$ 87,945.90								\$ 22,250.00		\$ 50,000.00			\$ 77,644.57
Calendar Year 2003			\$ 106,000.00													\$ 160,195.90
Calendar Year 2004			\$ 62,500.00													\$ 106,000.00
Calendar Year 2005			\$ 83,912.92			\$ 92,000.00										\$ 62,500.00
Calendar Year 2006			\$ 12,500.00			\$ 57,897.86						\$ 12,500.00				\$ 291,412.92
Calendar Year 2007			\$ 26,250.00			\$ 40,108.46		\$ 256,947.00								\$ 179,871.86
Calendar Year 2008			\$ 135,782.81			\$ 14,110.76		\$ 69,780.00				\$ 4,249.00				\$ 323,305.46
Calendar Year 2009			\$ 168,491.91			\$ 34,166.67		\$ 9,675.00								\$ 22,932.57
Calendar Year 2010			\$ 68,198.50			\$ 22,500.00										\$ 212,333.58
Calendar Year 2011		\$ 30,000.00	\$ 65,407.56		\$ 1,250.00	\$ 52,499.90				\$ 45,250.00						\$ 91,948.50
Calendar Year 2012		\$ 7,396.40	\$ 12,500.00		\$ 4,750.00	\$ 5,950.00				\$ 54,750.00						\$ 197,907.46
Calendar Year 2013			\$ 51,343.00			\$ 40,000.00		\$ 64,000.00		\$ 22,250.00						\$ 85,596.40
Calendar Year 2014			\$ 76,075.47					\$ 4,250.00		\$ 34,520.00						\$ 177,593.00
Calendar Year 2015			\$ 27,527.59		\$ 750.00			\$ 20,000.00							\$ 5,076.00	\$ 119,921.47
TOTAL		\$ 37,396.40	\$ 1,115,138.00	\$ -	\$ 12,700.00	\$ 358,283.65	\$ -	\$ 637,126.00	\$ -	\$ 172,754.00	\$ 37,250.00	\$ 16,749.00	\$ 50,000.00	\$ 72,552.07	\$ 67,476.07	\$ 131,737.66
																\$ 2,509,949.12

Exhibit 5 "Annual Tax Credits Issued per Incubator in Calendar Years"

Incubators		Arts Incubator	Awvio Center	Black Economic Union (BEU)	Missouri Innovation Center (MIC)	Eastern Jackson County Business Incubator (EJCBI)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)	TOTAL
Years*	2010	2008	1997	1995			1991	2003	2003	1997	
	Calendar Year 1990										\$ -
	Calendar Year 1991										\$ -
	Calendar Year 1992										\$ -
	Calendar Year 1993										\$ -
	Calendar Year 1994										\$ -
	Calendar Year 1995			\$ 17,500.00			\$ -				\$ 17,500.00
	Calendar Year 1996						\$ -				\$ -
	Calendar Year 1997						\$ -				\$ -
	Calendar Year 1998						\$ -			\$ 45,500.00	\$ 45,500.00
	Calendar Year 1999		\$ 50,000.00				\$ -			\$ 20,000.00	\$ 70,000.00
	Calendar Year 2000		\$ 37,500.00				\$ -				\$ 37,500.00
	Calendar Year 2001						\$ -				\$ -
	Calendar Year 2002						\$ -				\$ -
	Calendar Year 2003						\$ -		\$ 75,500.00		\$ 75,500.00
	Calendar Year 2004						\$ -	\$ 32,996.78	\$ 44,900.00		\$ 77,896.78
	Calendar Year 2005						\$ -	\$ -	\$ 171,500.00		\$ 171,500.00
	Calendar Year 2006							\$ -	\$ 25,734.00		\$ 25,734.00
	Calendar Year 2007							\$ -	\$ 191,787.00		\$ 191,787.00
	Calendar Year 2008							\$ -	\$ 85,000.00		\$ 85,000.00
	Calendar Year 2009										\$ -
	Calendar Year 2010										\$ -
	Calendar Year 2011										\$ -
	Calendar Year 2012	0		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
	Calendar Year 2013	0		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
	Calendar Year 2014	0		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
	Calendar Year 2015	0		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
	TOTAL	\$ -	\$ -	\$ 87,500.00	\$ 17,500.00	\$ -	\$ -	\$ 32,996.78	\$ 594,421.00	\$ 65,500.00	\$ 797,917.78